



## October 2019 Newsletter

### RPCN Named September Business of the Month

The Chamber's September Business of the Month has a Kodak legacy. Rochester Professional Consultants Network (RPCN) was founded in 1990 by former Kodak employees, pursuing consulting careers.

Today, RPCN has grown to offer networking, education, business and technology forums, and a consulting boot camp. You know this organization through our Chamber member Bob Manard. Read more about Bob.



[Learn More](#)

### Coffee Hour at Lyons National Bank 11/6/2019

You are invited to a coffee hour at Lyons National Bank in Fairport. The event is hosted by James Bilotta, Assistant Vice President, Branch Manager, and Chamber President. Drop in to discuss what is going on at your business... and what the Chamber can do for you! The coffee is ready! We need your input! This is a free event and open to the public! No registration required.

Wed, 11/06/2019 - 8:00am to 9:00am  
1314 Fairport Road. Fairport, NY 14450



[Learn More](#)

## Annual Membership Meeting - 10/23/2019 @ Woodcliff

Does your business have a succession plan? Attend the annual Chamber meeting to hear lawyers from the firm of McConville Considine Cooman & Morin, P.C., Amy Varel, Mike McConville, and Dan Williford, present Business Succession Planning: Choosing a Successor; Options for Succession; What Happens When You Do Nothing.

This annual meeting on October 23 at Woodcliff from 11:00am - 1:00pm will include lunch, raffle items, pass-the- mic, new member introductions, Business of the Month, and Chamber updates. Wed, 10/23/2019 - 11:00am to 1:00pm  
199 Woodcliff Dr Fairport, NY 14450



[Learn More](#)

## BME Earns RBJ Excellence in Construction & Real Estate Award

Rochester Business Journal and The Daily Record selected BME Associates to receive the 2019 Excellence in Construction & Real Estate Award in the Engineer category. This award celebrates the companies who are changing the landscape of the Rochester region through design, construction, project management, innovation and more. These organizations are creating jobs, building healthy spaces, helping families and companies achieve their dreams, and leading the way toward growth and prosperity for the community. BME has had a role in developing spaces where people of the Rochester region live, work and play. BME President Peter Vars said, "The engineers, surveyors, landscape architects and staff at BME have the expertise to accomplish clients' projects, from complex, high visibility, to small-scale straightforward projects, while also meeting the needs of



the communities in which we work." Projects that BME has been involved with include: Parce Avenue redevelopment, in Fairport, High Point Business Park and Valentown Plaza, including New York Beer Project, in Victor, Penfield Square Mixed Use Development, del Lago Resort & Casino, Jewish Senior Life, and many more.

Russ LeFrois, of LeFrois Builders & Developers, in a letter of recommendation stated, "BME Associates is one of the most qualified Engineering firms in the Rochester area and they are more than deserving of the award."

[Learn More](#)

## Tompkins Insurance Named Best Practices Agency!

Tompkins Insurance has been designated a Best Practices Agency by the Independent Insurance Agents and Brokers of America (IIABA). The designation puts Tompkins in the group of the highest performing independent brokers in the nation based on customer retention, finances, operations and stability.



[Learn More](#)

## Do you have a sexual harassment training plan in place?!

The October 9, 2019 deadline to provide sexual harassment prevention training to all of your employees is fast approaching! Let us help you comply with New York State's sexual harassment law.

Our interactive online training meets and exceeds the minimum standards developed by the Department of Labor and Division of Human Rights. Online training not your cup of tea? We are excited to announce that we can now facilitate group training onsite



at your location!

To learn more about either of these training opportunities, contact Andrea True at (585) 410-6733 ext. 103 or via email at [atrue@alliedfp.com](mailto:atrue@alliedfp.com).

[Learn More](#)

## Ladybugs Play Welcomes Cassie Andrecolich to Their Growing Team

Ladybugs Play is excited to welcome Cassie Andrecolich to their growing team. As they gear up for the cold and snowy months ahead, more and more families will be looking for indoor places to play and they are ready to welcome the community to Ladybugs, as a place to come together to play, explore, and have fun as well as attend family-friendly events, programs and birthday parties. Cassie will be a wonderful team addition, utilizing her extensive experience in both retail and customer relations. Cassie will be working during open play, birthday parties and special events.



Some upcoming events include a new Sensory Sensitive Play session, a Sensory & Story time program, a festive Pumpkin Party and more to come! Visit [LadyBugsPlay.com](http://LadyBugsPlay.com) for more information regarding open play, events, and parties, as well as updated fall hours.

[Learn More](#)

## Apple Fest

Come in and enjoy the fruit of the bounty, New York's finest. Solstice and partners AJ Pharmacy, Nu-Life Medical, Sounds for Life, and Structured Style will be doling out different kinds of fall apple treats. Don't forget our Pumpkin carving contest for all of the



Fairport Community. Pumpkins will be delivered Monday, October 21st to be returned by Friday October 25th. Trick or Treat for the kids is on

Saturday, October 26th.

[Learn More](#)

## Sounds for Life Celebrates 5 Years in Business!

Sounds for Life (SFL) announces their 5th year in private practice! With the help of Kristen Nolan, part-time audiologist, the practice has grown and now reaches many different areas around Rochester, including nursing homes and assisted living centers. One of Kristen's areas of expertise is Auditory Processing Evaluations for school-age children, and they also contract to serve Veterans by providing hearing evaluations and hearing aids through the Veteran's Administration.



The SFL tagline is "Holistic Hearing

Healthcare," which means they are concerned with the entire person, not just their ears. They work closely with other providers and agencies to ensure customer needs are met to the greatest extent possible.

Owner Ramona Stein believes their customers appreciate the SFL approach, especially the fact that they are not all about the sale.

SFL believes it is important for everyone to obtain a baseline test for comparison with future results, in the event hearing decreases. In October, they are pleased to offer free hearing screenings to Chamber members. Call 585-248-5212 and set up a convenient time for this brief visit.

[Learn More](#)

## RPCN Casino Night and Upcoming Boot Camp

Our Business of the Month is hosting two events ~

To kick off their 30th anniversary celebration, the Rochester Professional Consultants Network (RPCN) is hosting a Casino Night on Wednesday, October 23, 2019, from 6-9 p.m. at Glendoveers, 2328 Old Browncroft Road. A fun night of games of chance, networking, prizes, and raffles is planned. Hearty appetizers will be served and there will be a cash bar. Since October is Breast Cancer Awareness Month, RPCN will be donating a portion of the proceeds from this event to the Breast Cancer Coalition of Rochester. Tickets are \$35 for RPCN and SCORE members and \$50 for non-members.

Sponsorships are also available. Details at:

<https://rochesterconsultants.org/event-3530460>

Starting a business on your own is a challenging adventure and the path is filled with several unknowns, obstacles and humbling experiences. It is also filled with new knowledge, personal growth and an enormous sense of accomplishment. RPCN has put together a 5-week program offering a unique set of presentations, workshops, and panel discussions designed to shed light on the path ahead and provide the knowledge and tools you need to navigate it with less fear and mistakes than the average person who does not seek help experiences. Starts February 10, 2020. Details at: <https://rochesterconsultants.org/event-3557098>

[Learn More](#)

## Thank You for Putting Your Books Into Action

Edge Advertising Group would like to thank everyone who contributed to the ninth annual Book Drive for School #50, which their client Henderson Ford champions. Thousands of books were collected and we will learn of the count from the school when the children finish counting!



[Learn More](#)



# MCCM Celebrates Growth through Acquisition

As McConville Considine Cooman & Morin, P.C. increase their Fairport footprint through an acquisition, they paused to celebrate the moment with a Ribbon Cutting, including local dignitaries.



[Learn More](#)

## Save the Date!

### **Holiday Party at Woodcliff**

December 12, 2019. 5 p.m. - 7 p.m. @ Burgundy Basin

### **State of the Town, Village, and Schools**

January 16, 2020. 11 a.m. - 1 p.m. @ Burgundy Basin

[Learn More](#)

## Would You Like to Host an Event?

If you'd like to host your own event, please [fill out the form](#) at the link below. We have some openings left in 2019 and several in 2020!

[View Form](#)

## Follow the Chamber on Social Media

and click SHARE to promote the posts visibility!



Click Follow on the Chamber's Social Media

FaceBook.com see Fairport/Perinton Chamber of Commerce

Twitter.com see @PerintonChamber

LinkedIn.com see Fairport-Perinton Chamber of Commerce

Click, Comment, and Share to earn additional visibility for yourself and the Chamber!

**The content submitted to Newsletter@FPChamber.org will also be communicated through the Chamber website, Facebook, Twitter, and LinkedIn pages.**

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Please email us with any questions or concerns:  
fairportperintonchamber@gmail.com or call (585) 586-9840.

Thank you for your attention and response.

Sincerely,



**Jim Bilotta**

*Lyons National Bank*  
Chamber President

**Contact Us**

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